



YOUNG PROFESSIONALS GROUP PRESENTS

## ***"Classes & Glasses"***

*Education with Networking*

### **A Brief Overview of Legal Topics for New REALTORS®**

**May 2, 2019      4 p.m. - 6 p.m.      ROAM, 250 Monroe      \$20 per person**

***Instructor: Attorney Grant Schertzing, Miller Johnson***

*What is a contract?  
How is a contract formed?  
Purchase Agreements: Why do we have due diligence periods?  
Discovering issues vs. resolving issues*

*Why do we have written contracts?  
Leases: What are the four basic provisions?  
Statute of Frauds  
Leases: Why do the other provisions matter?  
Offer, counter-offer, and acceptance*

**APPROVED FOR ONE HOUR LEGAL CONTINUING EDUCATION CREDIT**

### **Classes & Glasses Registration - May 2, 2019**

Name: \_\_\_\_\_ Company: \_\_\_\_\_

E-mail Address: \_\_\_\_\_ Phone: \_\_\_\_\_

**Method of Payment (check one):**

\_\_\_\_\_ Check (payable to CAR)      \_\_\_\_\_ Charge CAR Account

\_\_\_\_\_ Credit Card (please check one):

☐ Visa    ☐ MasterCard    ☐ American Express    ☐ Discover Card

# \_\_\_\_\_ Expires \_\_\_\_\_ / \_\_\_\_\_ CVV: \_\_\_\_\_

Name on Card \_\_\_\_\_

Email Registration with payment to: [shariv@carwm.com](mailto:shariv@carwm.com)