

WEST MICHIGAN COMMERCIAL SUMMIT

SEPTEMBER 20, 2018

Cascade Hills Country Club, Grand Rapids

Registration & Breakfast: 7:30 - 8 a.m.

8 a.m. Legislative Update

(two hours of legal continuing education credit)

Panel Discussion featuring Attorneys, Title Agency Experts, and commercial Architect.

TOPICS: Americans With Disabilities Act , Medical Marijuana Update, Electronic Signatures/online documents and Parties To The Contract.

10 a.m. War Stories and Lessons Learned in Commercial Real Estate (part one)

(three hours of elective continuing education credit)

**Delve into three property transaction case studies to learn ways to use the successes and learn from the pitfalls in each, with speaker
Ed Riggins, SIOR, CCIM**



11:30 Lunch and Networking

12:30 p.m. War Stories (part two) Ed Riggins, SIOR, CCIM

1:30 p.m. 7 Realities to Embrace Before You Negotiate

(one hour of elective continuing education credit)

Ed Riggins, SIOR, CCIM

2:45 p.m. Adjourn



WEST MICHIGAN COMMERCIAL SUMMIT

Attendees earn six hours of Continuing Education Credit, including Legal Update Credit!!

REGISTRATION FORM

NAME: _____ OFFICE PHONE: (____) _____
(as it appears on your license)

COMPANY NAME: _____ E-MAIL ADDRESS: _____

ADDRESS: _____ CITY: _____ ZIP: _____

LICENSE ID# (for Con. Ed. Credit) _____ LAST 4 DIGITS OF SOC # (for Con. Ed. Credit) _____

REGISTRATION RATES

(Cost includes Breakfast & Lunch & Continuing Education Courses)

- ☐ **CAR MEMBER: \$125** *(early-bird registration before August 31, 2018)*
☐ **CAR MEMBER: \$150** *(registration after August 31, 2018)*
☐ **NON-MEMBER: \$180**

___ Cash ___ Check Payable to CAR ___ Charge CAR Account ___ Charge Credit Card

☐ MasterCard

☐ Visa

☐ Discover

☐ American Express

Card Number: _____ Sec. Code _____

Expiration Date: _____ Signature: _____

SEND REGISTRATION FORM WITH PAYMENT TO:

**MAIL: Commercial Alliance
of REALTORS®,
678 Front St. NW, Ste. 257
Grand Rapids, MI 49504**

E-MAIL: shariv@carwm.com

Registration Deadline: September 13, 2018